ARTICO Sustainable Emerging Markets Fund

Performance, sustainability and climate targets in one portfolio

Key messages

- Emerging markets are attractively valued by historical standards.
- The focus is on quality companies with a solid growth profile and a reasonable valuation.
- The unique approach enables above-average sustainability scores and clear decarbonization targets.
- Excellent track record thanks to a systematic approach.

Emerging markets are favorably valued by historical standards

Despite short-term turbulence, emerging markets should grow significantly faster than developed countries in the medium and long term. The past reluctance of many investors to invest in emerging markets has also led to an attractive valuation by historical standards, as seen in the chart below. This opens up an interesting opportunity to rebuild equity exposure in this area.

Price-to-Sales Ratio Emerging Markets



Source: ARTICO / The price/sales ratio shown is the aggregate market capitalization divided by the aggregate sales of the companies in the investment universe (excluding stocks traded in mainland China). Chart: ARTICO

Company Quality is becoming increasingly important

Years of supplying the global economy with "free" money have meant that too many bad companies have received too much credit for too long. At some point, these loans will have to be refinanced. This is where the wheat needs to be separated from the chaff. This refinancing problem could put poorer quality companies in trouble. It is therefore important, especially in the current environment, to pay particular attention to the aspect of quality

when selecting shares. At the same time, it should be ensured that the prices paid for quality are not too high.

The ARTICO Sustainable Emerging Markets Fund invests in quality companies with solid growth profiles and reasonable valuations

Since 2011, our approach has been based on classic bottom-up fundamental analysis to identify the best companies. Our systematic selection favors companies with higher and more stable growth rates, with sustainable and above-average profitability, with a healthy balance sheet, and with a reasonable valuation.

Portfolio characteristics: ARTICO Sustainable Emerging Markets Fund

Factor	Portfolio	Benchmark
Price-earnings ratio (P/E ratio)	14.7	16.1
ROE	19%	11%
Growth in net income	16%	0%

Source: ARTICO / data as of 31st Oct. 2023

Sustainability and climate targets are a major challenge for emerging markets

Our unique approach also allows us not only to ensure fundamental quality in the portfolio but also to achieve above-average sustainability scores and clear decarbonization targets. This is made possible by a systematic portfolio construction that takes the entire universe of listed equities in the investment segment as a starting point.

The ARTICO Sustainable Emerging Markets Fund is classified as a type 9 fund (SFDR)

This makes it the only fund in its universe that produces excellent results in all categories. It is particularly important to find the right balance between high ESG scores, a low carbon footprint, and traditional fundamentals to avoid overvaluations or unattractive or unnecessarily risky investments.



ARTICO Sustainable Emerging Markets Fund

Performance, sustainability and climate targets in one portfolio

Characteristics of the ARTICO Sustainable Emerging Markets Fund:

	MSCI EM ETF	MSCI EM ESG Lead- ers ETF	MSCI EM Paris- focused ETF	ARTICO Sustainable EM Fund
#Company	1'151	474	436	185
ESG quality evaluation	5.70	6.87	5.90	6.73
CO2 footprint	342	173	39	29
Implicit Temperature rise	2.94	2.41	2.00	1.78
Course profit Ratio (P/E ratio)	16.1	16.1	20.1	14.7
ROE	10.9%	11.3%	11.7%	18.9%
Growth of the Net income	0.4%	0.2%	8.8%	15.8%

Source: ARTICO / data as of 31st Oct. 2023, carbon footprint includes Scope 1&2 carbon emissions, ESG scores, and implied temperature rise based on MSCI individual company values, P/E ratio, return on equity (ROE), and net profit growth are median values.

Performance since fund launch in 2011

The systematic approach in the relevant dimensions has led to an excellent performance.

ARTICO Sustainable Emerging Markets Fund



Source: ARTICO / data as of 31st Oct. 2023, Chart: ARTICO

ARTICO Team







Dr. Ulrich Niederer



Tero Toivanen



Michael Brenneis



Andreas Konrad

For more information about the ARTICO Sustainable Emerging Markets Fund please visit our website:



www.artico-partners.com

Contact us for further information:

ARTICO Partners AG

Stockerstrasse 50 CH-8002 Zurich T +41 44 201 40 20

<u>Distribution Switzerland:</u>

Serafin Asset Management AG

Bahnhofstrasse 29 CH-6300 Zug T +41 41 726 71 71

www.serafin-am.com



ARTICO Sustainable Emerging Markets Fund

Performance, sustainability and climate targets in one portfolio

Important information

This document is a marketing communication prepared for information purposes only. It constitutes neither an offer nor a recommendation to buy or sell shares of investment funds. This advertising communication is also not a personal recommendation or investment advice and cannot replace such.

The information, analyses, opinions, and forecasts contained herein are based on our knowledge and market assessment at the time of preparation – subject to change and amendment. Some of this information is based on data we have obtained from external sources and is considered reliable. However, Serafin Asset Management does not guarantee the accuracy or completeness of this information; furthermore, Serafin Asset Management and its affiliates and their respective directors, officers, and employees assume no responsibility or liability for any errors or misrepresentations made by any third party in the data. Serafin Asset Management assumes no liability for the content's accuracy, timeliness, and completeness or the occurrence of forecasts. Forecasts and historical performance are no guarantee of actual future performance. The price of a fund share can go down as well as up. It is possible that investors may not get back the amount originally invested. The performance data does not consider the commissions and costs charged on the issue and redemption of units. Trading in financial instruments is associated with risks.

The fund is aimed exclusively at qualified investors in Switzerland (according to Article 10 (3) and 3rd CISA in conjunction with Article 3 and 4 FinSA). Investors are obliged to inform themselves and to observe any legal restrictions on their participation in the acquisition of fund units. Shares of the fund will not be sold in countries in which the offer, solicitation, or sale is not permitted or to persons to whom the offer, solicitation, or sale is unlawful.

Subscriptions for fund shares can only be accepted based on the relevant fund documents. The fund documents contain detailed risk information. Please read the relevant fund documents before making a final investment decision. The relevant fund documents are available to investors in Switzerland free of charge from Serafin Asset Management AG, Bahnhofstrasse 29, CH-6300 Zug, or from the fund manager and the Swiss representative Artico Partners AG, Stockerstrasse 50, CH-8002 Zurich, or at www.artico-partners.com.

Shares of this investment fund may not be offered, sold, or delivered in the USA or to US persons (as defined under Regulation S of the US Securities Act of 1933 and/or Rule 4.7 of the US Commodity Futures Trading Commission, in the respective valid versions).

Serafin Asset Management AG, Zug/Switzerland, is prudentially regulated and supervised as a "manager of collective assets" by the Swiss Financial Market Supervisory Authority FINMA.

Artico Partners AG, Zurich/Switzerland, is prudentially regulated and supervised as a "manager of collective assets" by the Swiss Financial Market Supervisory Authority FINMA.

This document (or parts thereof) may not be reproduced in any way without the prior written permission of Serafin Asset Management.

© 2023 Serafin Asset Management. All rights reserved.

